UNIVERSITY OF BIRMINGHAM AND UNIVERSITY OF YORK HEALTH ECONOMICS CONSORTIUM

(NICE EXTERNAL CONTRACTOR)

Development feedback report on piloted indicator

QOF indicator area: Hypertension

Pilot period: 1st April 2012 – 30th September 2012

Potential Output: Recommendations for NICE menu

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Background

As part of the NICE-managed Quality and Outcomes Framework (QOF) process, all clinical and health improvement indicators are piloted, using agreed methodology, in a representative sample of GP practices across England, Scotland, Wales and Northern Ireland.

The aim of piloting is to test whether indicators work in practice, have any unintended consequences and are fit for purpose.

Piloted indicator

1. The percentage of patients with a new diagnosis of hypertension after 1 April 2012 whose diagnosis was confirmed following ambulatory blood pressure monitoring (ABPM).

Number of practices participating in cohort 6: 39

Number of practices withdrawing from the pilot: 3

Number of practices where staff were interviewed:

(39 GPs, 8 Practice Nurses, 1 Nurse Practitioner, 1 Community matron, 22 Practice Managers and 3 Administrative staff = 74 primary care staff most involved in the QOF pilot)

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Assessment of clarity, reliability, feasibility, acceptability and implementation

Clarity

- Indicator wording as stated, rated as clear and unambiguous by the experts and frontline GPs.
- The HSCIC has confirmed that they have been able to write Business Rules (and/or an Extraction Specification).

Reliability¹ and feasibility

Indicator	Feasibility	Reliability	Implementation
1	2	2	2
1	2	2	2
GPES			3
conversion			

Acceptability

Acceptability indicator 1

Twenty three of the pilot practices (63.9%) felt that this indicator should be considered for inclusion in QOF, with a further nine practices (25%) being ambivalent. Four practices (11.1%) did not support it being considered for inclusion.

Those practices who supported this indicator being considered for QOF noted that it was easy to do and was consistent with NICE guidelines. Many practices had been using ABPM to diagnose hypertension for some time although not necessarily consistently. Participating in the pilot prompted them to make this routine practice.

"... it is in keeping with NICE Guidelines ..." (ID36)

'... we've been doing ambulatory blood pressure monitoring for a long time ... And obviously we've not been doing it consistently in terms of absolutely newly diagnosed patients, but we do do it quite regularly ... we've obviously discussed the new guidelines for hypertension anyway and we came to the conclusion here that we were already doing it for the majority of patients who'd tolerate it.' (ID3)

- 1. No problems to implement in live with other indicators
- 2. Minor re-work before it can go live with other indicators
- 3. Major re-work but do-able without recourse to anyone outside of the process
- 4. Major considerations to be made before the indicator can go live possibly need to speak to CFH / suppliers
- 5. Not feasible

¹ HSCIC provide guidance on whether the piloted indicators are, from a business rule perspective, suitable to become 'live' indicators. A notional 'scoring' system is used:

'... we have a ABPM machine anyway and were trying to, not quite as energetically, but trying to do that sort of thing anyway with new diagnoses or confirmation of strange blood pressures or whatever. So what it did was in effect give us the chance to crystallize that we should be doing it that way and making it a policy. So actually we introduced it with no problems to us, by actually making it that hypertension would not be diagnosed without one.' (ID33)

Two practices commented that they had been able to discount hypertension as a diagnosis in some patients during the pilot who would previously have been commenced on treatment, which they viewed as positive. One practice noted the usefulness of ABPM in convincing patients of their diagnosis.

'...it's actually quite successful really, the two I've seen actually weren't hypertensive so yeah, so I've seen, I've reviewed two of them after the ambulatory and no treatment needed ... so yes it has been helpful and obviously we will carry on.' (ID25)

'[ABPM is] a powerful piece of evidence and often clinches the diagnosis for them [patients].' (ID29)

Four practices did not support this being included in QOF. Two of these did not have ABPM machines within the practice and had no intention of purchasing one. One thought that this indicator was too difficult to implement and one thought this should be a Directed Enhanced Service (DES). Six practices were ambivalent about the inclusion of this indicator. Of these, three had no ABPM machine in the practice (2 referred to locally commissioned services and the other did not use ABPM to make a diagnosis), two expressed a preference for home blood pressure monitoring (HBPM) and one practice would have no problems if it was introduced but wasn't convinced it was a priority.

'Not ambulatory specifically, no. I think there should be the option of home [monitoring].' (ID8)

Twenty-eight practices (77.8%) had their own ABPM machines, sometimes more than one. A further two practices access local consortia commissioned services and three referred to secondary care. Three practices without their own ABPM machines reported that they made the diagnosis of hypertension based upon HBPM (2 practices) or 4 separate clinic readings with referral to secondary care ABPM services an option if necessary.

Acceptability recommendation

• There are barriers/ risks/ issues/ uncertainties identified from the pilot *in terms of acceptability* that in themselves may not be sufficient to prevent an indicator being recommended by the AC, but require the particular attention of the AC.

Implementation

Assessment of piloting achievement

HYPERTENSION INDICATOR 1	Baseline	Final
Number of Practices Uploading	19	19
Practice Population	144,866	145,701
New diagnosis after 1st April XXXX	1,709	812
Excluded if they do not meet Numerator criteria		
ABPMEXC date before Hypertension date	0	0
Registered in the last 3 months	40	25
Hypertension Exclusion in last 15 months	5	1
Hypertension diagnosed in last 3 months	543	391
Total Exclusions	588	417
	equals	equals
Hypertension Denominator	1,121	395
Hypertension Numerator	34	108
Numerator as % of Denominator	3.03%	27.34%

Baseline data was extracted over a 12 month period whereas final data was extracted for the 6 months of the pilot only. Practice achievement increased by 24% across all practices during the pilot period. Twelve practices actively participated in the indicator with individual practice achievement at the final data extraction point ranging from 7 – 70% suggesting that this is a feasible and acceptable activity for practices to be undertaking.

Changes in practice organisation

Specific comments indicator 1

The majority of practices were doing this prior to the pilot although not necessarily routinely.

Participating in the pilot gave them the opportunity to make this standard practice and to amend templates.

Two practices reported that their consortia had set up a local referral service rather than investing in machines for each practice.

Resource utilisation and costs

Specific comments indicator 1

One practice commented that this could be time consuming, but the majority of practices reported that this was straightforward to do.

Some practices may also need to purchase ABPM machines. The NICE costing template estimates a unit price of £1016².

Barriers to implementation

Specific comments indicator 1

The main potential barrier to implementation was lack of access to ABPM machines. As reported above 77.8% of practices had their own ABPM machines, with a further two practices accessing local consortia commissioned services.

Patient acceptability was also identified as a potential barrier to implementation. This was explored during piloting. Reported patient acceptability varied between practices with most practices reporting no or few refusals through to one practice³ reporting that 50% of their patients preferred HBPM. Some practical issues were noted, such as patients being reluctant to wear them to work. One practice worked around this by fitting the ABPM machine on a Friday evening and instructing the patient as to its removal 24 hours later. As reported, one practice reported that the ABPM results were useful in demonstrating their diagnosis to patients and convincing them to start treatment.

Practices who expressed a preference for HBPM and had invested in HBPM machines reported greater numbers of patients refusing ABPM.

Assessment of exception reporting

Specific comments indicator 1

Pilot practices did not express concerns about exception reporting, except where patients refused ABPM. Most practices reported that they would initiate treatment in patients with severe hypertension⁴ without performing an ABPM. The number of affected patients was small and this was not identified as an exception reporting issue.

² NICE (2011) *CG127: Hypertension Costing report* NICE: London. http://www.nice.org.uk/nicemedia/live/13561/56016/56016.pdf

³ A 6 partner practice of 11,000 patients in a market town.

⁴ NICE Guidance CG127 defines severe hypertension as a clinic systolic blood pressure of 180 mmHg or higher or a clinic diastolic blood pressure of 110 mmHg or higher.

Likewise, a diagnosis of hypertension being made by secondary care was not identified as an exception reporting issue. This tended to occur in one of two ways. Firstly, the patient was admitted with a cardiovascular event and discharged on antihypertensive medication. Or secondly, an elevated outpatient clinic reading was recorded. This usually occurred as part of pre-operative assessment and the patient was referred back to their GP for further evaluation.

Assessment of potential unintended consequences

Specific comments indicator 1

No specific comments.

Implementation recommendation

• There is a high degree of confidence that there are no major barriers/risks/issues/uncertainties identified from the pilot *in terms of implementation* that would preclude this indicator from being implemented.

Assessment of overlap with existing QOF indicators and potential changes to existing QOF indicators

None

Overall Recommendation

There are barriers/risks/issues/uncertainties identified from the pilot that in themselves may not be sufficient to prevent an indicator being recommended by the AC, but require the particular attention of the AC.

Appendix A: Indicator details

Provisional approval for the development of indicators on ambulatory blood pressure monitoring

(ABPM) for the diagnosis of hypertension was given by members of the Advisory Committee in

November 2011 to reflect recommendation 1.2.3 in CG127.

NICE clinical guideline 127 recommendation 1.2.3

1.2.3: If the clinic blood pressure is 140/90 mmHg or higher offer ambulatory blood pressure

monitoring to confirm the diagnosis of hypertension

Three indicators were developed to reflect NICE recommendation 1.2.3 from CG127 and two to

reflect recommendation 1.2.4 for discussion with three topic experts (Professor Richard McManus,

Professor Bryan Williams and Dr Terry McCormack) on 28th November 2011. The issues discussed in

relation to these indicators and the outcomes of these discussions are detailed in Table 1.

The final indicator taken forward for discussion with frontline GPs was:

1. The percentage of patients with a new diagnosis of hypertension after 1 April 2012 whose diagnosis

was confirmed with ABPM.

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Table 1: Hypertension diagnosis indicators

NICE	Potential indicator	Questions/ issues for expert	Outcome of expert
recommendation		group discussion	discussion
1.2.3: If the clinic	The percentage of	Any indicator related to	This indicator was agreed
blood pressure is	patients with a new	method of diagnosis is	and taken forward with
140/90 mmHg or	diagnosis of	potentially redundant as	the specification of year as
higher offer	hypertension after 1	achievement should be in the	2012.
ambulatory blood	April 20XX whose	90-100% range. The diagnostic	
pressure	diagnosis has been	test should be a pre-requisite	There remains the issue of
monitoring to	confirmed with ABPM.	to the diagnosis not an	excluding patients with AF,
confirm the		optional extra which attracts	to be discussed with front
diagnosis of		additional funding. Where	line GPs.
hypertension		these indicators exist they	
		have tended to be earmarked	We will also need to
		for retirement on the basis of	explore the availability of
		poor discriminatory value, high	ABPM machines.
	The percentage of	achievement and coding	
	patients with	problems (see CHD13).	The other two indicators
	hypertension whose	Extends target population to	were deemed infeasible
	diagnosis has been	new and existing diagnoses.	for the following reasons:
	confirmed using ABPM.	How feasible is this?	
		Presumably patients would	It was agreed that a
		need to stop any existing	diagnosis indicator had to
		treatment for ABPM to be	be prospective and not
		performed?	retrospective, which would
		Do we need to exclude	unnecessarily add to
		patients with AF and other	workload as well as cause
		pulse irregularities?	angst in patients being
		Should we include detail of the	called back into surgery.
		standard for ABPM	There was some discussion
	The percentage of	performance in terms of	around revising the
	patients aged 45 years	minimum numbers of	indicator to include

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	and over, whose last	recordings etc?	'suspected' hypertension,
	recorded BP was	5 5 5 5 5 5 5 5 5 5	but this type of indicator
	140/90mmHg or	Builds upon existing BP	cannot be supported in
	greater in the	monitoring indicators	QOF.
	preceding 5 years who	RECORDS 11 and 17.	There was some discussion
	have been offered	Requires diagnostic test to be	about the definition of a
	ABPM to confirm/	used to confirm/ refute a	(sustained) raised blood
	exclude hypertension.	diagnosis.	pressure and the criteria
	exclude hypertension.	Views on age range? Should	·
			for opportunistic
		there be an upper age limit?	measurement. It was
		Should a single BP reading of	agreed that this was
		140/90 trigger ABPM?	difficult to define
		Would need to exclude those	according to NICE
		with a pre-existing diagnosis of	guidance and difficult to
		hypertension.	measure in terms of QOF.
		Would need to exception	
		report those unable to tolerate	
		ABPM.	
1.2.4: If a person	The percentage of	Need to be able to specify a	These two indicators were
is unable to	patients with a new	target population. Presumably	not taken forward
tolerate ABPM,	diagnosis of	patients exception reported	because:
home blood	hypertension after 1	from ABPM on the grounds of	ABPM is the preferred
pressure	April 20xx unsuitable	'unsuitability' but without AF	diagnostic test. Giving
monitoring is a	for ABPM whose	or other pulse irregularities.	equal weight in an
suitable	diagnosis has been		indicator to ABPM and
alternative to	confirmed with HBPM.	Assumes ABPM and HBPM are	HBPM may be interpreted
confirm the		equivalent in terms of	by practices as them being
diagnosis of		diagnostic value – how	of equal diagnostic value.
hypertension.		accurate is this assumption?	An indicator which focused
			upon the use of home
		Do we need to add the detail	monitoring in those
	The percentage of	of how many measurements	patients unsuitable for

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Focus group discussion with frontline GPs

A focus group was held on 8th December 2011 with 12 front line GPs recruited via the West Midlands Faculty of the Royal College of General Practitioners. They participated on a voluntary basis. The majority were male (female = 3), aged between 30-55 years and included three QOF Assessors. There were also two representatives from PRIMIS+ at the meeting and a representative from NICE. Prior to the meeting the GPs were provided with written detail of the proposed indicators and the underpinning NICE recommendation/ quality standard. This included details of specific issues which we wanted them to discuss in relation to each indicator. The purpose of this meeting was to consider the clarity, feasibility and validity of the indicators, to suggest improvements where

possible and to highlight specific issues that would need to be explored during piloting. Each indicator was discussed in turn.

Hypertension diagnosis

1. The percentage of patients with a new diagnosis of hypertension after 1 April 2012 whose diagnosis

was confirmed with ABPM.

There was agreement that this should progress to piloting but with a slight wording change to

ensure that the ABPM was performed prior to the hypertension diagnosis being entered in the

patient record.

Critical areas that need to be considered during piloting are how to manage patients with severe

hypertension who should be started on treatment prior to ABPM, how to manage patients

diagnosed in secondary care and whether to exclude patients with AF. All these issues are addressed

in CG127. Other issues which will need to be considered included access to ABPM monitors and the

number of patients who require a repeat ABPM.

There was some discussion as to the use of HBPM and whether it was an equivalent diagnostic

approach to ABPM. NEC reiterated that this was not the case and that the problems associated with

monitoring HBPM had been discussed with the topic experts.

Indicators to be progressed to piloting

Text in red indicates wording changes made as a result of the focus group discussion.

Hypertension diagnosis

The percentage of patients with a new diagnosis of hypertension after 1 April 2014 whose diagnosis

was confirmed following ABPM.

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